

OEM PARTNERSHIP PROGRAM

Boats Group Brand Advantage

Audience Exposure

Boats Group's marketplaces receive **over 14 Million visits per month** from qualified buyers. Our Smart Exposure technology offers a tiered approach, allowing you to choose the level of audience exposure that best suits your needs. As you upgrade, our packages provide a higher share of voice, which means that more people will see your brand and models across our sites.

Packages Overview

Boats Group has the unique ability to target boat shoppers and owners while they are inmarket for purchases. We offer exclusive ad placements targeted by boat type, category, and geographical area, with technologydriven packages that convert more boaters to buyers than any other source.

Your package choice determines the level of Audience Exposure - the higher your package, the harder Boats Group works for you.

Look for the following symbols, to determine which package has the exposure you need:



		BRAND ADVANTAGE SELECT	BRAND ADVANTAGE PLUS	BRAND ADVANTAGE
EXPOSURE	Market Capture	★ BEST ★ (20% SOV)	BETTER (10% SOV)	GOOD (5% SOV)
	Homepage Hero	★ BEST ★	BETTER	GOOD
	Brand Discovery	\checkmark	\checkmark	\checkmark
	Brand Experience	\checkmark	\checkmark	\checkmark
	boats.com Brand Showroom	\checkmark	\checkmark	\checkmark
DATA	Performance Intel	\checkmark	\checkmark	\checkmark
	Market Intel	\checkmark	\checkmark	
	Intel 360	\checkmark		

Intel 360

Intel 360 is a comprehensive performance report that transforms data into actionable insights. Delivered monthly, this report tracks your brand's journey from exposure to engagement and conversion.

360

Access real-time market insights, dealer network mapping, and competitive analysis. Intel 360 empowers you to make informed decisions on:

- Inventory planning
- Sales & marketing strategy
- Customer engagement
- Website optimization
- Advertising effectiveness

With the ability to export data as needed, Intel 360 helps you stay ahead in today's competitive market.

AS AP Market Intel

Market Insights is a quarterly report that provides essential data on supply, demand, engagement, and sales trends. The report segments information by class, make, condition, region, and price range for a comprehensive view of market dynamics.

This data empowers your brand to make informed decisions regarding:

- Inventory planning
- Market demand
- Sales & marketing strategy
- Competitive positioning
- Customer engagement
- Website optimization
- Advertising effectiveness



Performance Intel

Performance Reports offer a standard view of your brand's performance, detailing total brand and model impressions, BDPs, total connections, and email leads.

Delivered monthly, this data empowers your brand to make informed decisions regarding:

- Sales & marketing strategy
- Customer engagement strategy
- Advertising effectiveness

AS AP A

boats.com Brand Showroom

boats.com is the largest global search engine in the leisure marine market with more than 120,000 boats from 146 countries. For OEMs and their dealer networks, boats.com offers effective marketing tools to promote and sell new and used boats for sale across the globe.



TIARA YACHTS ELEGANCE IN EVOLUTION

The timelise elegance of Taka is recognizable from great distances, but is also evident in the smallest of details. Seeging time make of calcase situlates, activity control colors and materials, and even the layout themselves, establish the highest standards of confort and talpistication. Thoughtful design and engineering allow for more pace, raily spaces to concert with the water and with your guests. Integrated features allow for every conceivable advertue you might want to embark or, and below deck, or patients offer a lawois on engine and effect questions for constraints or a enginable treak. Throughout our totion's takey of hand building bats, we have remained based in beaufful Holand. Michings, neurony manufacturing an America Made product from day one.

Learn more about Our Commitment to Excellence here

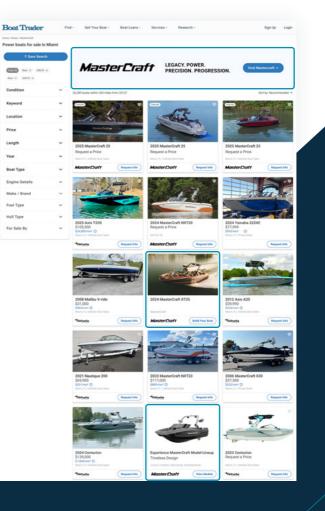


Market Capture drives direct traffic to your website by targeting additional search volume on Boat Trader and YachtWorld. Ads appear on our Search Results Pages and Boat Detail Pages, reaching shoppers searching for your class in your designated market. These native ads are proven to drive the highest click-through rates, maximizing engagement.

Your brand is displayed for 5%, 10%, or 20% Share of Voice when users search:

- New & pre-owned boats in customer's class
- Without a class selected
- Without a make selected

Boost visibility and capture more market share with tailored ad placements.

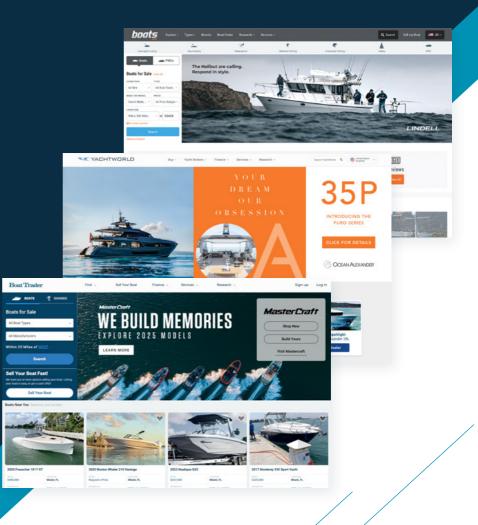


Homepage Hero

Take center stage on the homepage of Boat Trader, YachtWorld, and/or boats.com and amplify your brand exposure with Homepage Placements. With more than **12 million annual visits** to the homepage, your brand gets maximum nationwide exposure.

Your brand's logo will also be displayed in the OEM Sponsored Brands section, building your brand strength even further. This logo-driven approach keeps your brand top-of-mind as consumers search for their next boat across multiple channels.

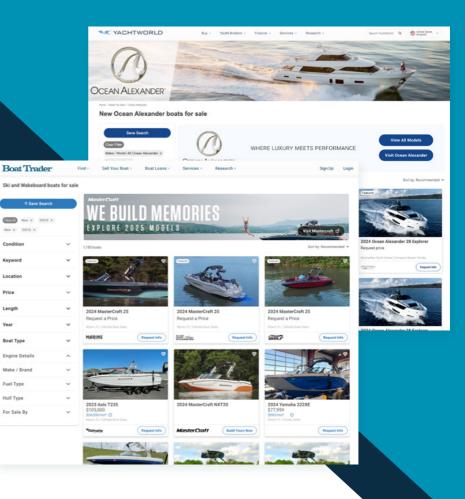




Brand Experience

We position your brand at the top of our Search Results Pages (SRPs) with a prominent banner and two additional ad placements within the page flow, ensuring your brand stands out. This guarantees 100% of "make" search volume on Boat Trader and YachtWorld is directed to your brand, providing unmatched visibility.

This exposure is key to building brand awareness, staying ahead of the competition, and driving more consumers to your manufacturer's website, ultimately helping you capture greater market share.

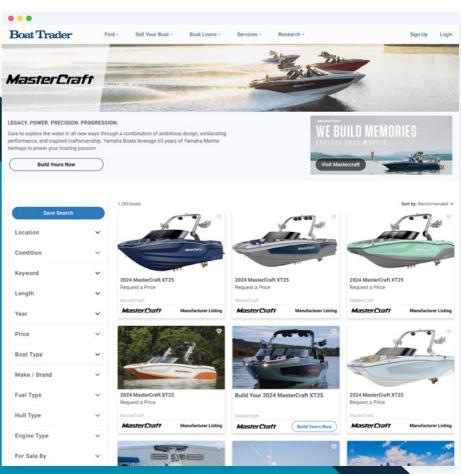




Brand Discovery

Brand Discovery offers a dedicated brand page on YachtWorld and Boat Trader, showcasing your models. This page includes clear CTAs that direct users to your website for a seamless brand experience.

Maximize visibility and drive direct engagement with qualified buyers through this targeted brand presence.



Lead Management

Increasing productivity, saving time, and improving lead response time are all imperative in driving more revenue to your business. Our lead management system gives you the option to decided whether we send leads for new models to your active dealer network or directly to the OEM.



2024 Yamaha AR250 Stylish watersports focused design offers the space, storage and features for the active family to do more on the water.



Visit Yamaha

Build Yours 🖄

Locate a Dealer 🖒

